

**2011 MUSTANG  
PRICE LIST\***  
(PRICE LEVEL CODE 115)

CONFIDENTIAL

MODEL	SERIES CODE	BASE VEHICLE PRICE	DEALER INVOICE L/HOLDBACK	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
MUSTANG	AZV/100A	2-Door Coupe Value Leader	\$ 21,699	\$ 22,159	\$ 22,999
	P8A/110A	2-Door Coupe	24,799	25,339	26,999
	P8E/150A	2-Door Convertible	28,715	29,343	31,399
GT	P8C/130A	2-Door Coupe	34,649	35,419	38,499
	P8F/170A	2-Door Convertible	38,521	39,379	42,899
ALL MODELS	—	Destination and Delivery	1,350	1,350	1,350
		POWERTRAINS	DEALER INVOICE L/HOLDBACK	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
TRANSMISSION	443	6-Speed Automatic Transmission	\$ 1,204	\$ 1,232	\$ 1,400
MODEL	OPTION CODE	TIRES	DEALER INVOICE L/HOLDBACK	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
GT	64A	Wheels, 18 inch Painted Aluminum (P235/50R18) (Std on GT)	Std	Std	Std
	64V	Wheels, 19 inch Premium Painted (P245/45R19) (Includes Strut Tower Brace)	\$ 1,032	\$ 1,056	\$ 1,200
MODEL	TRIM TYPE	SEATS	DEALER INVOICE L/HOLDBACK	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
MUSTANG	4	Leather Seating Surfaces Sport Buckets (with 18G) V6	\$ 1,290	\$ 1,320	\$ 1,500
	5	Leather Seating Surfaces Sport Buckets (with 68B Premium Trim) GT	N/C	N/C	N/C
		OTHER OPTIONS	DEALER INVOICE L/HOLDBACK	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	53B	Comfort Group (Included with Leather seats)	N/C	N/C	N/C
	18G	Interior Upgrade Package	\$ 1,290	\$ 1,320	\$ 1,500
	18G	Interior Upgrade Package (GT)	Std	Std	Std
	18G	Interior Upgrade Package (V6 Cloth Seats 882)	1,462	1,496	1,700
	M18	IUP/Leather Discount	(430)	(440)	(500)
	59G	Glass Roof	1,892	1,936	2,200
	86C	Cloth Convertible Top	258	264	300
	603	PowerCode Remote Start System (Automatic Transmission only)	258	264	300
	51H	High Intensity Discharge Headlamps (HID)	516	528	600
	68B	Premier Trim with colour Accent Package (GT)	430	440	500
	944	GT Accessory Package (Requires 13D)	688	704	800
	54P	Pony Package (V6 Only)	STD	STD	STD
		- Anti-Lock Braking System			
		- Traction Control			
		- Unique Pony grille, Fog lamps w/Chrome Plated Bezel, Pony badging,			
		- and tape stripe, 18in Polished, cast aluminum wheel with bright machined rim, Z branded A/S tires and unique tri-bar Pony centre caps			
		- Carpeted front floor mats with unique brushed chrome MUSTANG badge			
		43S Security Package (includes Perimeter Alarm & Wheel Locking Kit)	301	308	350
		55D GT Brake Performance Package (GT)	1,462	1,496	1,700
		77C Rear Video Camera (Req. 18G on V6)	258	264	300
		457 3.73 Limited Slip Rear Axle Ratio (Only w/Manual Transmission)	430	440	500
		41H Engine Block Heater	70	72	80
	54X California Special (GT)	1,721	1,761	2,000	
	M13 California Special/GT Accessory Package Discount	(257)	(263)	(300)	
	59B Convertible Boot Cover	172	176	200	
	17D SYNC (GT)	STD	STD	STD	
	13D Spoiler Delete (GT only)	N/C	N/C	N/C	
	46D Tape Stripe Delete (Pony Pkg only) V6	N/C	N/C	N/C	
	PU6 Tinted ClearCoat Paint	258	264	300	
	<b>AUDIO</b>				
	918 Shaker 1000 Audio (GT only)	860	880	1,000	
	58N DVD Based Navigation System (N/A with Shaker 1000 Audio)	1,979	2,025	2,300	
	50S Sirius Satellite Radio (GT)	STD	STD	STD	
	47A Racing Strip, "Over the Top -- Single Black or White" N/A with Glass Roof (59G) or Convertible	430	440	500	

\*NOTE: All prices exclude all Sales and Service Taxes and \$100 Federal Excise Tax on Air Conditioning where applicable. Dealers may sell for less than suggested retail prices. Suggested retail prices are not obligatory and non-acceptance will not prejudice the dealer's business relations with Ford of Canada or any other person. Prices and Specifications are subject to change without notice.